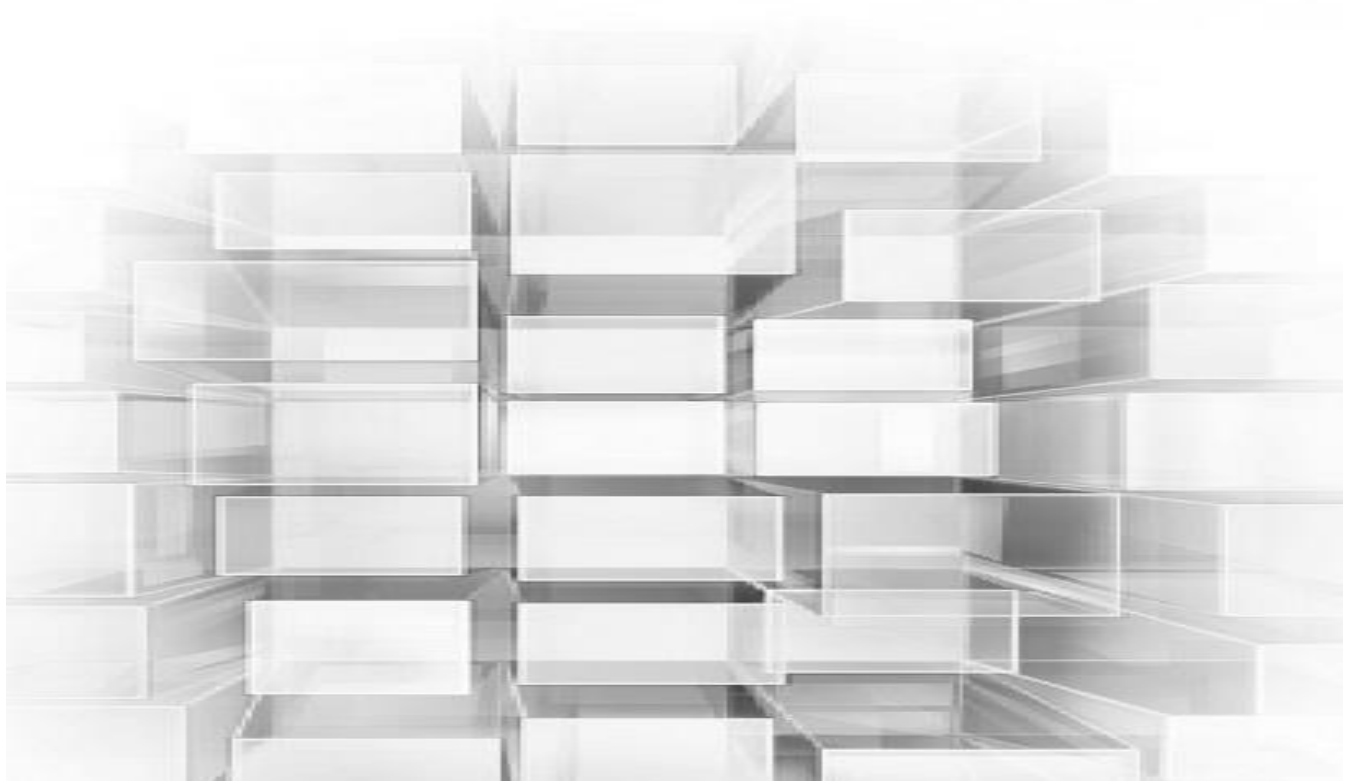


*Ambient Insight*

# **The 2015-2020 Worldwide Digital English Language Learning Market**

***Analysis by:** Sam S. Adkins, Chief Researcher*

***Compiled:** February 2016*



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Ambient Insight, LLC

## **Ambient Insight's "The 2015-2020 Worldwide Digital English Language Learning Market: Premium Edition"**

*Global English: English is Now the Lingua Franca Across 120 Countries*

### **Executive Overview**

The worldwide market for digital English language learning products reached \$2.8 billion in 2015. The five-year compound annual growth rate is 6.2%, and revenues will reach \$3.8 billion by 2020. Five-year revenue forecasts are provided for 120 countries in this report.

While the growth rates for digital English language learning products are slowing in the more mature countries, the revenues are very high in those countries. China, the US, South Korea, Japan, and Brazil combined account for 65% of the global revenues. Yet, the growth rates are relatively low: Brazil's growth rate is 4.1%, followed by China at 2.8%. The growth rates are flat-to-negative in Japan, and South Korea at 1.4%, 0.6%, and -0.6%, respectively. The suppliers competing in all 120 of the countries analyzed in this report are now part of an international supply chain.

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Myanmar has the highest growth rate at a breathtaking 60.5% and revenues in that country will grow over ten times by 2020. Mongolia has the second-highest growth rate at 50.5%, followed by Sri Lanka, Uganda, Laos, and Ghana at 47.8%, 45.7%, 45.6%, and 44.5%, respectively; 38 countries across the globe have growth rates above 20%. The astonishing growth rates and adoption rates in these countries are good examples of once-nascent markets that became vibrant revenue opportunities for suppliers in just the last three years (literally "overnight" in the context of a learning technology product lifecycle.)

<b>Number of Countries Analyzed in Each Region</b>	<b>Countries Analyzed in this Report by Region</b>
<b>29 Countries in Africa</b>	Algeria, Angola, Benin, Botswana, Burkina Faso, Cameroon, Chad, Côte d'Ivoire (The Ivory Coast), the Democratic Republic of Congo (DRC), Ethiopia, Ghana, Kenya, Madagascar, Malawi, Mali, Mauritius, Morocco, Mozambique, Namibia, Niger, Nigeria, Rwanda, Senegal, South Africa, Tanzania, Tunisia, Uganda, Zambia, and Zimbabwe
<b>21 Countries in Asia Pacific</b>	Australia, Bangladesh, Cambodia, China (including Hong Kong and Macao), India, Indonesia, Japan, Laos, Malaysia, Mongolia, Myanmar (Burma), Nepal, New Zealand, Pakistan, the Philippines, Singapore, South Korea, Sri Lanka, Taiwan, Thailand, and Vietnam
<b>15 Countries in Eastern Europe</b>	Albania, Armenia, Azerbaijan, Belarus, Bosnia and Herzegovina, Georgia, Kazakhstan, Kyrgyzstan, Moldova, the Russian Federation, Serbia, Tajikistan, Turkmenistan, Ukraine, and Uzbekistan.
<b>17 Countries in Latin America</b>	Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, the Dominican Republic, Ecuador, El Salvador, Guatemala, Honduras, Mexico, Panama, Paraguay, Peru, Uruguay, and Venezuela.
<b>12 Countries in the Middle East</b>	Bahrain, Egypt, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Turkey, the United Arab Emirates (UAE), and Yemen
<b>2 Countries in North America</b>	Canada and the United States
<b>24 Countries in Western Europe</b>	Austria, Belgium, Bulgaria, Croatia, the Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Lithuania, the Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Spain, Sweden, Switzerland, and the United Kingdom



Saudi Arabia						6.4%
UAE						23.8%
Austria						-0.8%
Venezuela						1.0%
United Kingdom						0.1%
Argentina						-1.4%
Israel						-0.3%
Portugal						0.6%
South Africa						14.2%
Jordan						9.9%
Australia						25.7%
Thailand						30.1%
Columbia						18.8%
Vietnam						31.6%
Morocco						1.2%
Singapore						-0.4%
Chile						12.7%
Lebanon						19.5%
Philippines						12.3%
Kuwait						21.1%
Tunisia						8.5%
Peru						17.4%
Angola						28.3%
Ukraine						-7.6%
Bulgaria						6.5%
Pakistan						36.9%
Ireland						-2.1%
Croatia						6.0%
Bolivia						15.9%
Bahrain						3.9%
Oman						13.7%
Qatar						2.6%
Nigeria						16.6%
New Zealand						3.7%
Algeria						-0.8%
Georgia						13.7%
Bangladesh						30.1%
Slovakia						14.7%
Kazakhstan						16.8%
Sri Lanka						47.8%
The Dominican Republic						34.7%
Greece						-2.6%
Ecuador						27.6%
Costa Rica						-2.6%
Guatemala						25.5%
Zambia						28.2%

Lithuania							15.0%
Ghana							44.5%
Rwanda							42.9%
Belarus							5.3%
Panama							-2.7%
Senegal							39.9%
Uruguay							15.2%
Yemen							5.9%
Azerbaijan							20.0%
Paraguay							16.1%
Ivory Coast							20.1%
Ethiopia							24.8%
Madagascar							25.3%
Mozambique							22.7%
Botswana							22.7%
Burundi							9.1%
Malawi							12.8%
Tanzania							30.8%
Honduras							15.5%
Nepal							31.3%
Kenya							37.4%
Burkina Faso							7.9%
Chad							6.5%
El Salvador							11.2%
Serbia							5.1%
Zimbabwe							-5.0%
Uganda							45.7%
Cameroon							7.3%
Cambodia							36.4%
Niger							12.2%
Laos							45.6%
Mali							4.2%
Bosnia and Herzegovina							12.6%
Mongolia							50.5%
Benin							24.4%
Myanmar							60.5%
Moldova							13.9%
Namibia							18.6%
Armenia							13.7%
Kyrgyzstan							22.2%
Mauritius							18.6%
Tajikistan							35.3%
Turkmenistan							44.0%
Uzbekistan							31.1%
Albania							43.8%

<b>2015-2020 Worldwide Digital English Language Learning Forecasts by Country Ranked by Growth Rate (in US\$ Millions)</b>							
<b>Country (Growth Rates Ranked Highest to Lowest)</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>5-year CAGR (2015-2020)</b>
Myanmar							60.5%
Mongolia							50.5%
Sri Lanka							47.8%
Uganda							45.7%
Laos							45.6%
Ghana							44.5%
Turkmenistan							44.0%
Albania							43.8%
Rwanda							42.9%
Senegal							39.9%
Kenya							37.4%
Pakistan							36.9%
Cambodia							36.4%
Malaysia							35.3%
Tajikistan							35.3%
The Dominican Republic							34.7%
Indonesia							33.5%
Vietnam							31.6%
Nepal							31.3%
Uzbekistan							31.1%
Tanzania							30.8%
Thailand							30.1%
Bangladesh							30.1%
Angola							28.3%
Zambia							28.2%
Ecuador							27.6%
Australia							25.7%
Guatemala							25.5%
Madagascar							25.3%
Ethiopia							24.8%
Benin							24.4%
UAE							23.8%
Mozambique							22.7%
Botswana							22.7%
Kyrgyzstan							22.2%
Kuwait							21.1%

Ivory Coast							20.1%
Azerbaijan							20.0%
Lebanon							19.5%
Columbia							18.8%
Namibia							18.6%
Mauritius							18.6%
Peru							17.4%
Kazakhstan							16.8%
Nigeria							16.6%
Paraguay							16.1%
Bolivia							15.9%
Honduras							15.5%
Uruguay							15.2%
Lithuania							15.0%
Slovakia							14.7%
South Africa							14.2%
Moldova							13.9%
Georgia							13.7%
Oman							13.7%
Armenia							13.7%
Malawi							12.8%
Chile							12.7%
Bosnia and Herzegovina							12.6%
Turkey							12.5%
Philippines							12.3%
Niger							12.2%
Taiwan							11.2%
El Salvador							11.2%
Russia							10.2%
Poland							10.2%
Jordan							9.9%
Burundi							9.1%
Tunisia							8.5%
US							8.4%
Burkina Faso							7.9%
Cameroon							7.3%
Bulgaria							6.5%
Chad							6.5%
Saudi Arabia							6.4%
Croatia							6.0%
Yemen							5.9%
Hungary							5.4%
India							5.3%
Belarus							5.3%
Serbia							5.1%
Czech Republic							4.8%



Romania							4.6%
Mali							4.2%
Brazil							4.1%
Bahrain							3.9%
Canada							3.7%
New Zealand							3.7%
Italy							3.3%
China (including Hong Kong and Macao)							2.8%
Qatar							2.6%
Egypt							2.0%
Belgium							1.9%
Mexico							1.4%
Germany							1.2%
Morocco							1.2%
Venezuela							1.0%
Spain							0.8%
Japan							0.6%
Portugal							0.6%
United Kingdom							0.1%
France							0.1%
Denmark							0.1%
Norway							-0.2%
Switzerland							-0.3%
The Netherlands							-0.3%
Israel							-0.3%
Singapore							-0.4%
South Korea							-0.6%
Austria							-0.8%
Algeria							-0.8%
Finland							-1.1%
Sweden							-1.3%
Argentina							-1.4%
Ireland							-2.1%
Costa Rica							-2.6%
Greece							-2.6%
Panama							-2.7%
Zimbabwe							-5.0%
Ukraine							-7.6%

Ambient Insight defines flat growth rates as rates between -1.5% and 1.5%; anything below that is a negative growth rate and anything above that is a positive growth rate. The presence of flat growth rates in high revenue countries means that revenues will remain steady over the forecast period. We only categorize flat growth rates as negative indicators in low revenue countries.

























<b>2015-2020 North America Supply-Side Analysis</b>							
North America Supply-Side Analysis by Product Type (in US\$ Millions)	2015	2016	2017	2018	2019	2020	5-year CAGR (2015-2020)
Self-paced eLearning							6.1%
Collaboration-based Learning							11.6%
Digital Referenceware							5.9%
Mobile Learning Apps & Edugames							11.2%
Mobile Learning VAS							0.0%
<b>Totals</b>							<b>8.6%</b>

*Note: There were no commercial Mobile Learning VAS products operational in North America as of January 2016.*

<b>2015-2020 United States Supply-Side Analysis by Four Product Types</b>							
US Supply-Side Analysis by Product Type (in US\$ Millions)	2015	2016	2017	2018	2019	2020	5-year CAGR (2015-2020)
Self-paced eLearning							0.5%
Collaboration-based Learning							11.4%
Digital Referenceware							8.4%
Mobile Learning Apps & Edugames							13.4%
Mobile Learning VAS							0.0%
<b>Totals</b>							<b>8.4%</b>

*Note: There were no commercial Mobile Learning VAS products operational in the US as of January 2016.*













